

BHARAT KANODIA, ASA, CVA
SENIOR MANAGING DIRECTOR, USA
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 262 240-0602

PROFESSIONAL PROFILE

Bharat Kanodia joined Suncorp as the Senior Managing Director in the United States in January 2023. He has a Bachelor of Science in Mechanical Engineering and a Masters of Business Administration in International Business.

Bharat holds both the ASA and the CVA designations. He has many years of experience in Valuation, M&A advisory and leading teams in a global environment.

QUALIFICATIONS AND PROFESSIONAL MEMBERSHIPS

Marquette University

- Master of Business Administration, International Business

University of Wisconsin – Madison

- Bachelor of Science, Mechanical Engineering

American Society of Appraisers, Machinery & Technical Specialties

- Accredited Senior Appraiser (ASA)
- Board Member and Chair of the Rising Stars Program

The Alliance of Merger & Acquisition Advisors (AMAA)

- 2021 Thought Leader of the Year

EMPLOYMENT HISTORY

Senior Managing Director, USA

Suncorp Valuations, California, USA 2023 – Present

Founder

VERISTRAT LLC, San Francisco, California 2020 – Present

- **Management** – Veristrat offers valuations and M&A readiness solutions for start-ups, ASC 820 valuations to VC/ PE investors, and ASC 718/805 to portfolio companies.
- **Technical** – Managed and delivered various valuations and buy-sell side materials including – CIMs, and valuations for litigation, transactions, financial reporting, and tax purposes.

Director of Global Valuations

HIS MARKIT, San Francisco, California

2013 – 2020

- **Market Strategy** – lead ASC 820 practice globally. Grew client base from 45 clients to 180 clients including new clients in emerging markets.
- **Practice Management** – delivered 6000 portfolio valuations. Responsible for overall delivery and quality of valuations for the firm, while managing relationships with global Big 4 audit firms (Deloitte, PwC, KPMG, and EY).

Director of International Valuations

SVB FINANCIAL GROUP, San Francisco, California

2008 – 2010

- **Management** – Vendor relationship owner and technical resource for team of 60 consultants. Facilitates in execution of 700-1000 valuation reports per month.
- **Practice Development** – Involved in developing new valuation products (ASC 718/409a), set up valuations, back-office operations, and helped grow team from 8 to 60 within 18 months.

Financial Valuation Group, Engagement Director

AMERICAN APPRAISAL ASSOCIATES, INC., Milwaukee, Wisconsin

2008 – 2010

- **Management** – Managed valuations for private and public entities such as corporations, federal agencies, state and local municipalities, accounting wide range of assets. Lead teams of 2-15 consultants from diverse backgrounds and expertise for execution of multiple valuation consulting projects.
- **Business Development** – Consistently involved in the business development and marketing initiatives of the company. Delivered presentations to various internal, external and prospective clients regarding valuation processes and techniques, leading to closed engagements over \$6M in revenue.
- **Valuation** – Performed valuations required for M&A, pre IPO, bankruptcy, tax planning, financing, insurance, asset management, and financial reporting purposes. Experience includes valuation of tangible and intangible assets, with three approaches, and all premise of value. Planned and implemented projects with total revenues over \$10M, valuing assets over \$350B.

REPRESENTATIVE SAMPLE OF CLIENTS SERVED

- Yahoo
- Ranbaxy
- Rockwell Automation
- Bucyrus
- CH Robinson
- Global Crossing
- KPMG
- Marsh USA
- US Department of Agriculture, State of New York, State of Hawaii and City of Beverly Hills
- Salesforce
- Cisco
- Sequoia
- Accel
- Hamilton Lane
- General Atlantic
- Techstars