## JEROME HOYT, ASA

### SENIOR CONSULTANT, INDUSTRIAL VALUATION GROUP

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### **PROFESSIONAL PROFILE**

Jerome (Jerry) Hoyt joined Suncorp Valuations as a Senior Consultant, Industrial Valuation Group in September 2023.

Jerry has over 13 years' experience in valuations specializing in machinery and heavy equipment. Jerry has his ASA designation and is a certified personal property appraiser. Jerry also worked in law enforcement for 30 years and applies his investigation skills on-site inspections and making conclusions on valuations.

## **QUALIFICATIONS AND PROFESSIONAL MEMBERSHIPS**

### **Erie Community College North**

A.A.S., Criminal Justice / Police Science

## **Certified Appraisers Guild of America Missouri Auction School**

Certified Personal Property Appraiser

# **American Society of Appraisers, Machinery & Technical Specialities**

Accredited Senior Appraiser (ASA)

Virginia State Licensed Life Insurance and Annuities Agent

#### **EMPLOYMENT HISTORY**

## **Senior Consultant**

Suncorp Valuations, Industrial Group

2023 - Present

### **Senior Appraiser and Disposition Specialist**

Dudley Resources | Henrico, VA

2018 - 2023

Contract role providing professional appraisal services and asset disposition through professional marketing and auction platforms. Responsible for managing multiple projects and accounts while building and maintaining positive relationships with internal and external stakeholders. Provide leadership and direction to drive progress.

## **Certified Senior Appraiser / Owner**

Shield Asset Appraisals, LLC. | Henrico, VA

2016 - Present

Envisioned, planned and launched appraisal company, bringing over 25 years of experience in the valuation business. Utilize deep knowledge of cost estimating, valuation models, construction/building, industrial, manufacturing, machinery, and equipment to assist diverse clients. Cultivated strong business acumen. Dedicated to developing a solid and defensible rationale for final values.

### **Certified Senior Appraiser**

Motley's Asset Disposition Group | Richmond, VA

1994 - 2016

Promoted through levels requiring progressive appraisal experience; gained understanding of wide variety of assets and values. Concentrated in the areas of industrial and business assets, heavy machinery, construction contracting companies, farm equipment, restaurants, and manufacturing companies.

#### **Henrico & Richmond Police**

Police Lieutenant – Watch Commander Patrol Operations	2021 – 2023
Police Lieutenant – Organized Crime, Drug Enforcement	2017 – 2021
Police Sergeant – Patrol Operations, DART	2009 – 2017
Sergeant – Organized Crime/Narcotics Investigations Team	2003 – 2009
Investigator – Criminal Investigation Section/Violent Crimes	2000 – 2003
Investigator – Organized Crime/Narcotics Investigations Unit	1997 – 2000
Patrolman, Various Platoons & Units	1993 – 1997

Duty-driven team player with over 35 years of experience in law enforcement. Precise speaker with a confident courtroom demeanor; testified in both State and Federal courts for criminal and civil cases. Designated as an expert witness in appraisal valuations and reviews. Promoted through levels including Patrolman, Investigator, Sergeant, and Lieutenant. Established drug enforcement strategies and supervised complex investigations. Mentored newly assigned team members. Spearheaded multiple training programs, targeted crime and narcotics reduction initiatives, and team efforts across the Greater Richmond area. Selected to supervise the Special Victims Unit utilizing leadership skills and experience in violent crimes. Cleared 11 previously unsolved violent crimes in Henrico Country from 2002-2003. Completed continuous training in law enforcement and leadership while also developing skills as an appraiser.