



VIC PERSAUD, B.A., CRM MANAGER, BUSINESS DEVELOPMENT

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PROFESSIONAL PROFILE

Vic joined Suncorp Valuations in 2003 after attaining experience in sales, marketing and project management. He works with the Business Development team to market the firm's services.

Vic has experience in the valuation of various industry sectors for insurance placement, financial reporting and property records. He has project managed several portfolio engagements with properties across North America and Europe.

Vic obtained a Bachelor of Arts degree with honours in Business Management from the University of Toronto. He also holds the Canadian Risk Management designation and has completed several Chartered Insurance Professional courses.

QUALIFICATIONS AND PROFESSIONAL MEMBERSHIPS

University of Toronto

- Bachelor of Arts (B.A. with Honours) – Management Specialist
- Canadian Risk management (CRM)

Ontario Risk and Insurance Management Society (ORIMS)

- Member

Canadian Condominium Institute (CCI) Toronto Chapter

- 2nd Vice President

Association of Condominium Managers of Ontario

- Member

EMPLOYMENT HISTORY

Manager, Business Development

Suncorp Valuations, Toronto, Ontario 2003 — Present

- Responsible for business development for the private, public and industrial sectors in the Ontario and Eastern Canada Regions.
- Co-manages the condominium line of business in Ontario and manages high-profile appraisal assignments for clients across North America.
- Development and implementation of new marketing initiatives and strategies to increase market share in all lines of business.

UNIQUE PROFESSIONAL ASSIGNMENTS

Vic Persaud has project managed appraisal assignments for clients, including:

- Ivanhoe Cambridge Inc.
- 20 VIC Management Inc.
- Oxford Properties Group
- FirstService Residential
- Manulife Real Estate
- Wilson, Blanchard Management
- Brookfield Condominium Services
- Del Property Management
- Orvana Minerals
- Rogers Communication
- Enbridge Gas Distribution
- City of Brampton
- City of London
- Chemtrade Logistics